

The Best Networking Opportunities with Buy and Hold Investors



Whether you are a commercial broker, wholesaler, realtor, property manager, etc., there are ample benefits to working with residential real estate investors. So how do you find them? This is a niche, albeit enormous niche, market with very targeted networking opportunities. We put together this list of the best outreach opportunities from our personal experience in the industry:

1. Real Estate Investors Associations (REIAs)

REIAs can be a goldmine for resources, information, and networking. To find a local REIA, visit the National Real Estate Investors Association, or Meetup.com.



2. Events

There are ample annual industry events that are great for meeting investors. WolfNet.com has a solid list of upcoming events in 2018.

3. Property Auctions

Network with investors while they are looking to find their next properties. Auction.com is a good starting point to find local auctions.



4. Online Search Engines

When looking for real estate investors, sites such as Zillow, Trulia, and Craigslist are your friends.

